WHITE PAPER

INTERNATIONAL SMALL BUSINESS NETWORK

WITH A GLOBAL FRATERNITY OF ENTREPRENEURS

INTRODUCTION

This commercial project is creating an international small business network with a global fraternity of entrepreneurs who share knowledge and pool resources to provide mutual support and to foster a wide range of joint ventures and multilateral projects.

BIG IDEAS FOR SMALL BUSINESS

As a commercial venture and a public interest endeavor, this project serves to galvanize a partnership circle that brings a convergence of multiple interests as a syncretic interaction serves to expand mutual opportunity through grassroots coordination.

The revolving dynamic is based on a multifaceted interface that invokes flexible business models and versatile system of networks to apply advanced economic theory to everyday life as lateral communication and peer-to-peer interaction facilitate local participation in regional commerce and global trade.

Internatiional networking serves to amplify the role of small and mid-sized enterprise by organizing the vast and scattered sector as global interaction at the grassroots level creates an international community of small business.

The interactive network serve to multiply local opportunity through international coordination that extrapolates business activity in a shifting context as regional business clusters provide mutual support through interaction with international counterparts who offer corresponding and complimentary knowledge.

The "Information Economy" and ongoing innovations in technology provide an optimum public service when there is a decentralized market that is influenced by consumers through direct interaction with decentralized business. However, decentralized business needs cohesion and coordination to connect with an expanding pool of consumers if the direct interaction with consumers is to work on a large scale. And a new form of lateral exchange is needed to facilitate interaction among local economies so that localnomics can bring significant opportunity.

The coordination of local economic activity serves to expand opportunity as wider parameters are created to synchronize grassroots economics and to galvanize consumer participation in a more widespread system of exchange. A system of interconnected local networks creates a form of mass interaction that brings syncretic benefits through a direct interface with consumers that is based on direct interaction among the international small business community. Global participation can boomerang back to enhance the autonomy and prosperity of local communities as parallel economics serves to synchronize economic opportunity.

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DECENTRALIZATION AS A MEANS TO AN END

Perhaps the concept of decentralization should be regarded as a means to an end rather than an end in and of itself. And maybe we need to guide the process of decentralization so that it serves an ultimate purpose with goals such as interactive interaction, autonomy, reciprocity, public particpation and local representation? Blockchain and Web 3 serve to decentralize economic activity and this is a very positive trend, but there are some negative side effects that come with economic splintering.

Consumers can become isolated from markets and grassroots business activity can become disconnected from supply and demand when the economy does not adapt to decentralization. Decentralized economic activity requires modification through a simultaneous system of lateral interaction that overcomes the compartmentalization that comes with decentralization. New and evolving paradigms like the blockchain economy need corresponding business networks with parallel functions to unite local business activity and to connect with a wider base of consumers through an economy of scale at the grassroots level.

Decentralization is only as good as its implementation and the ultimate deployment of decentralized economics comes when local business is completely engaged with wider markets through lateral interaction among peers along with active and spontaneous participation from consumers in an expanding marketplace with a reciprocity of benefit.

SPECIAL RECIPROCITY OF CONSUMERS AND SMALL ENTERPRISE

The direct interaction between small business and consumers is based on mutual understanding, common interests and a sense of empathy. This direct interface can serve as the catalyst for true decentralization with pragmatic application for the real world that we live in. And the incubation of business through a coressponding incubation of markets provides the ultimate accelleration which comes about when there is an alignment of consumer interests with commercial incentive.

The reciprocity of localization provides lower cost and higher quality for consumers while expanding business opportunity for entrepreneurs as a more interactive approach to business serves to harness consumer feedback to create new opportunity that is based on an economy that is responsive to consumer recommendation.

By enabling local representation in regional commerce and international trade, we can provide a platform for small business autonomy and prosperity while offering wider consumer participation through more direct interaction with producers as well as the increasing options that come with expanding geographic parameters and the lower cost that comes from a lateral system of exchange. So, the overlapping interests create multiple opportunities for constructive interaction as an egalitarian paradigm promotes business by representing the needs of society through an economy of mutual engagement.

CREATING AN INTERNATIONAL SMALL BUSINESS COMMUNITY

In a complex and rapidly shifting society, we all need to pool resources, share knowledge and encourage active participation from local people who bring perceptive analysis and insightful perspectives that are based on direct experience. And we can engage locally by harnessing the creativity of grassroots entrepreneurship to identify opportunities and respond to challenges. With unique insight and imagination, small business propels big ideas and this offers a spectrum of possibilities.

The vast majority of innovations are produced by small business at the local level in communities around the globe. Over ninety percent of the world’s business is small enterprise and over seventy percent of the global workforce is employed by small business. Small enterprise also produces over fifty percent of the Gross Domestic Product in countries worldwide. And, small business is on the scene in our communities, so they are uniquely qualified to perceive reality, recognize potential and respond to exigencies.

But small business is a widely dispersed community with many fragmented markets and compartmentalized industries. While small enterprise thrives in a fragmented market, the fragmentation is a mixed blessing. On the one hand, a market fragment can stumulate specific economic activity and make it easy for small enterprise to gain traction and maintain a steady presence. Furthermore, growing markets create even more fragmentation and this presents many opportunities for new ventures and spinoffs to launch and extend the market fragment.

On the other hand, a market fragment can also limit the potential of small enterprise by impeding the ability to expand as the narrow parameters prevent or restrict economies of scale. That is why it is useful to create widening aliances among small business so they can retain the advantages of splinered markets while overcoming the drawbacks. And this is where interactive networking comes in. Fragmentation can be overcome through a lateral system of interaction at the grassroots level as networking brings disperate enterprise together to create a unified small business community that can synthesize markets to enable an expanding consumer base with exponential opportunity for growth.

And an international network can bring optimum convergence of interests because many more fragmented markets can come together in overlaping and complimentary form as multiple variations come about through a vast geography. But extensive business coordination is needed to align products and services in one location with consumer demand in other areas.

THE BUSINESS MATCHMAKER

A versatile small business network with an interactive fraternity of entrepreneurs can overcome compartmentalized markets, isolated business and disconnected consumers by serving as a comprehensive matchmaker among all three. With this innovative fraemwork, we combine market research with product identification and branding to match consumer demand in one country with a corresponding supply from other countries.

Moreover, we can match local entrepreneurs with products from abroad so they can provide local representation for overseas products and we can match entrepreneurs in other regions with local products and services for a reciprocity across a spectrum of markets and categories. So, the multifaceted approach to business matchmaking serves to facilitate local representation for international business in a unique exchange that is based on small business interaction through peer-to-peer coordination…a novel form of grassroots international trade that unites small business while galvanizing consumer participation in the process.

ECONOMIC INNOVATIONS THROUGH BUSINESS RENOVATION

Our project strives to expand the role of small business by extending the function of small enterprise as business model renovation enables economic innovation and as flexible networks create a springboard for economic participation. We emphasize incubation and accelleration for new and existing enterprise across a wide range of industries as startup entrepreneurs and established enterprise work together in a multifaceted business fraternity with an international membership. The network combines talent and creativity with knowledge and experience to foster escalating opportunity for everyone involved, including the brick and mortar companies that comprise the vast majority of enterprise in countries around the world.

The vital role in the community and the crucial economic contribution of non-tech business should not be underestimated. So we provide an interactive support system that facilitates the lainching and expansion of conventional business as well as high tech innovation companies as brick and mortar enterprises are also recognized and represented. With a focus on community enterprise in conjunction with a wider extrapolation, our grassroots system deploys flexible business models that are combined with versatle networking as localization serves to promote entrepreneurship that is active and interactive.

BUSINESS OBJECTIVES WITH A HUMANITARIAN PURPOSE

With a business function and a humanitarian purpose, the versatile network emphasize multiple goals that can be reached through lateral interaction and international coordination. Among other things, we can provide general economic benefit for local communities by stimulating small business prosperity through more direct local participation in regional commerce and international trade. Our goals also include a focus on providing direct “relief” to local residents by “helping them help themselves”as they apply their knowledge and talent through entrepreneurship. And, the combination of international networking with local entrepreneurship can serve to alleviate problems and provide much needed remedies through a multifunctional approach that enable the small business community to serve the wider community through enterprises that respond to humanitarian concerns and environmental issues.

WORK LIFE BALANCE AND A MULTIFACETED PURPOSE

This fraternal network recognizes that creative ideas and constructive initiative come largely from interaction at the grassroots level. So, we provide a framework of lateral support and we encourage entrepreneurs to think big and stay small so they can continue with the commitment and clarity of purpose that is derived from direct participation in our communities. The network serves to convert insightful concepts into prosperous enterprise by enablling small business to extend the scope of the business and expand the scale of the market while retaining the streamlined function, ease of management and dedication of purpose that comes with a smaller organization.

There is an inverse relationship between the level of complexity of an organization and the degree of commitment to multiple considerations as a larger organization with a more elaborate structure is focused on a simpler and more limited purpose that restricts the public service role of the business. A larger organization becomes disconnected from its mission and isolated from its “constituents” as the purpose of generating income by serving the public becomes obscurred in the complications of magnitude. Moreover, when the structure grows larger, the influence of the founder diminishes and the level of public interaction declines as a large organization becomes internally focused and increasingly oblivious to its surroundings.

An expanding organization also causes a diminishing range of consideration because size compels the owner to delegate to specialists who look at particular administrative functions in a limited context that does not considering the broader role of the company. Moreover, the cost of running a larger organization multiplies and brings pressure on the owner to produce instantaneous profits or secure additional loans to cover expenses. The upward spiral of growth causes a downward trajectory of consideration that undermines the responsiveness of the company as a reliance on experts with a limited focus reduces interaction with the wider community in which the company functions. The autunomy of the company is also compromised by internal compartmentalization because delegation causes the owner to gradually lose control over the management and the mission of the company as external specialists assume leadership. And, the escalating complexity demands increasing attention to administration over guidance as growth becomes a burden that can overide the advantages of large scale “success.”

The inversion of purpose and size compromises the multifaced mission that responded to the public damand for the company in the first place as a large and complex organization becomes increasingly removed from the community in a devolving interaction that replaces dedicated proprietorship and responsive decision making with benchmarks of achievement that are based on one dimensional revenue streams. Prudent management is replaced by convenient administration and responsible planning yields to short term strategies that jeopardizing the long range viability of the company while losing sight of obligations to customers, clients, employees and the community at large.

With a large organization, process takes precedence over purpose and specialized knowledge supersedes general wisdom and broader consideration as the wide view that launched a prosperous business is replaced by the limited thinking that comes from compartmentalized roles. The magnanimous perspective and long range consideration of the founder is superseded by short term thinking as a growing contingent of managers with specialized roles emphasize immediate returns that can be easily quantified and calibrated for further expansion.

An expanding organization can also create rising cognitive dissonence for the ownership and management of the company as corporate goals begin to clash with the mission that launched the company and propelled its original momentum. Moreover, ongoing demands from increasing processes creates an escalating burden on those that lead the company as particular benchmarks begin to supersede general goals. Larger companies tend to become overly commercial in focus and cumbersome to administer as complexity and a sprawling organization can swamp the owners with unrelenting exigencies that require constant attentiona that is time consuming, stressful and distractiing for those who are in charge of the company.

The growth in organizational structure is often counterproductive for the owner as increasing size undermines the basic purpose of owning a business. Business ownership is intended to secure independence and improve the quality of life for the owner while providing products or services that benefit consumers and serve the community. Yet, rising success often brings increasing discontent for business owners as they become unhappy with their lives because of the stress involved in managing a sprawling structure and because of guilt over a failure to fulfill the original mission of the company. The more a company grows, the less control the owner has over the company and over the priorities that were integral to its formation. So, the proactive and highly motivated entrepreneur becomes a frustrated adminsitrator who is continuously reacting to all of the headeaches of a large structure and none of the accomplishments that came with the smaller company.

The shifting of a small enterprise into a large corporate entity with an impersonal character can disrupt clarity of thought and distort the personality of a small business owner as a synthetic organization brings an overriding regimentation that limits spontaneous initiative while a materialistic mentality restricts the imagination that cultivates innovative concepts. The motivation to create and produce is replaced by a mentality that emphasizes symbols of status and acheivement and this can smother the sense of service and responsibility that brought fulfillment in the beginning as business owners trade commitment for “success” and lose their sense of purpose in life.

For an entrepreneur, the clarity of thought and sincerity of purpose that comes from public interaction is diminished in the process of expansion as the community feedback that comes from local busines is reduced as the essence of informative communication is replaced by the image of persuasive communication on a one way trajectory with a contrived form of interaction. The artificial process of persuasive commmunication undermines authenticity of thoutht and this compromises the dynamic and multifaceted perspective of a founder as the broader vision is curtailed. So, the bold and imaginitive thinking that guided the entrepreneur is subjugated by synthetic communication as well as the endless reviews and segmented process of corporate administration as long range potential is stiffled by short term returns. Expansion, largess and singularity of purpose can damage the personality of entrepreneurs while overriding the public interest by undermining the original thinking that launched a prosperous business through responsive interaction with the public.

By contrast, small business networking creates a positive exchange through an incubation and accelleration system that emphasizes a dynamic form of decentralized economics that is enabled by the organizing of small and mid-sized business through lateral interaction. This is facilitated by peer support and a business model that is characterized by a modest form with a broader function as we expand the parameters for small enterprise to enable increasing income with a limited structure and minimual overhead. The reciprocity of interests and the parity of scope makes it possible for the owner to “work to live rather than living to work.”

The profit motive is a very positive influence because it encourages individual initiative to improve our quality of life by unlocking our own potential and it prompts us to strive for autonomy and security by harnesing our talents through entrepreneurship. But it is important to keep the proprietorship local and independent because there are negative ramifications for the original owners and for the public when business becomes consolidated on an enourmous scale. The autonomy of profit turns into economic colonization and need becomes greed when large organizations co-opt small business and monopolization creates a uniformity of purpose that supersedes business interests and denies public representation. Economic centralization lowers the quality of life for entrepreneurs and consumers as the monopoly of business only serves to inflate prices and channel income into the hands of a few.

The concept of large scope and scale with a small or moderate structure enables the business to continue with the original owners who can guide their own destiny while also remaining true to the original mission of the company. The sharing of knowledge and the pooling of resources brings lateral coordination that enalbes small enterprise to generate substantial income while responding to the needs of our neighbors as business serves a crucial function in our communities. Local business has a keen understanding of society and a strong sense of obligation to a surrounding community that depends on the services provided by the local entrepreneurship that is created through interactive engagement. A small business represents the dreams of the owners and it responds to the needs of the community as a multifaceted function provides a public service while enabling individual autonomy by generating monetary profit for the owner. It is possible to increase the income for the owner and enhance the ability of the owner to serve the community by expanding the role of small business through parallel interaction among an interactive fraternity of entrepreneurs.